



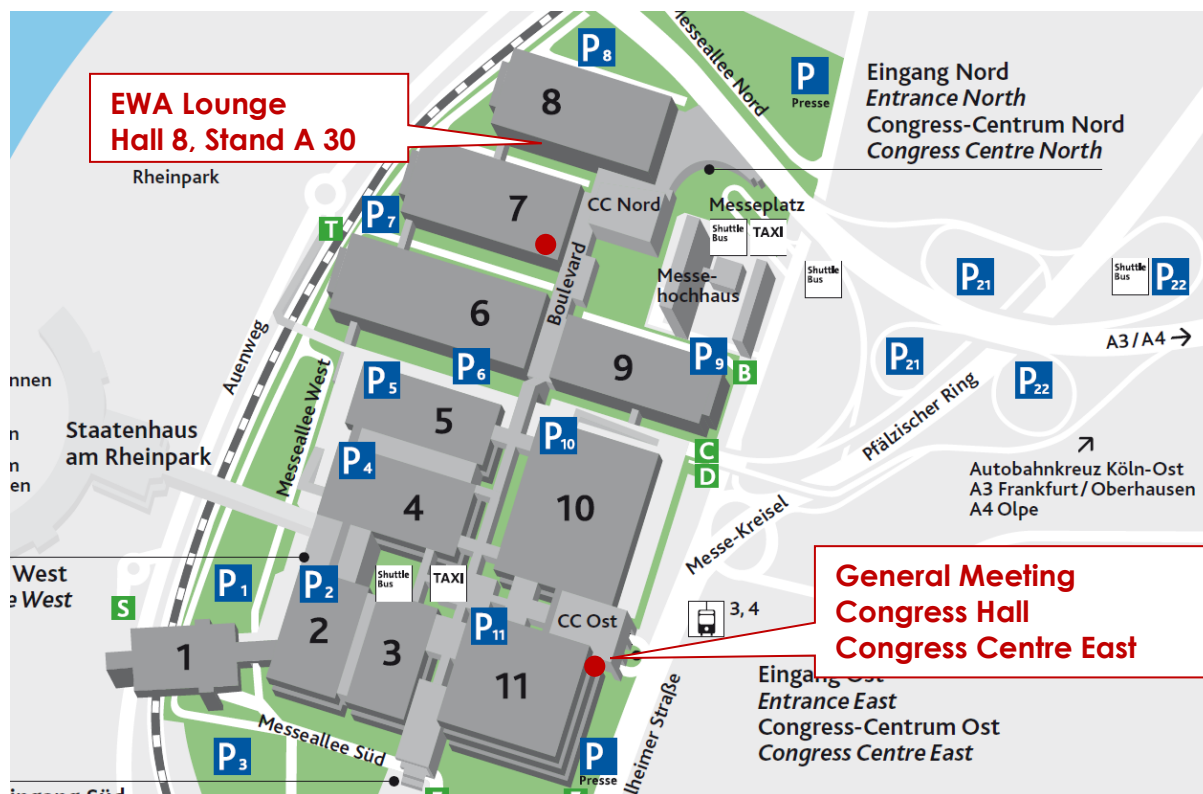
Invitation to the General Meeting 2023

Dear Ladies and Gentlemen, dear members of the European Waterpark Association e.V.,

On behalf of our President Markus Achleitner, we cordially invite you to this year's General Meeting, followed by a festive dinner and the presentation of the EWA Awards 2023. We would be delighted to welcome you on this occasion!

Date: Thursday, 26 October 2023, 6.30 pm

Venue: Congress-Centrum Ost, Congress Hall, Deutz-Mülheimer Strasse 51, Cologne



The General Meeting is open to all members of the European Waterpark Association. Prior registration is not obligatory, but it will help us a lot with the organisation of the event. For the subsequent festive dinner with presentation of the EWA Awards 2023 in the "Flora" Cologne, prior registration is mandatory.

Registration for the general meeting and the dinner is possible on our website www.ewa.info in the exclusive member area "myEWA" or as a guest under "Events".

Agenda

1. Welcome by the President of the EWA, Landesrat Markus Achleitner
2. Approval of the agenda
3. Approval of the minutes of the General Meeting of 27 October 2022 in Stuttgart
4. Honouring of long-standing members
5. Report of the President Markus Achleitner on the 2022 financial year
6. Report of the Treasurer Oliver Sternagel on the 2022 financial year
7. Report of the Speaker of the Committee of Supporting Members, Kim Adam
8. Debate on the reports
9. Report of the auditors Annett Koza and Annette Waldenburger on the accounts for the financial year 2022

10. Discussion and relief of the Board of Directors and the General Management
11. New election of an auditor for the business years 2023 and 2024
12. Consultation and resolution on the draft budget 2024
13. Outlook for the 2024 business year
14. Adoption of resolutions on motions received
15. Other

Please note that according to the Statutes, motions for the agenda must be received by the Executive Board or the Management no later than 14 days before the General Meeting. Resolutions on motions received later can only be passed if the General Meeting agrees to put the motion on the agenda (§ 10, paragraph 1 of the EWA Statutes). For motions to amend the statutes, § 11, paragraph 3 of the statutes of the EWA applies. So-called initiative motions on the contents of the meeting, which do not entail a change of the agenda or statutes, can be made at any time during the meeting.

Together with this invitation you will receive:

- the annual report 2022/23
- the minutes of the General Meeting of 27 October 2022 in Stuttgart,
- the draft budget for the 2024 financial year,

We look forward to welcoming you in large numbers at our General Meeting and the subsequent dinner with presentation of the EWA Awards at the Flora in Cologne!



Participation in the dinner costs 120 € net per person for EWA members and their companions, 180 € net for non-members. The price includes a 3-course meal and drinks. Registration is required for participation in the dinner. Due to the limited number of places, we recommend booking as soon as possible!



Minutes of the General Meeting 2022 of the European Waterpark Association e.V.

Date: Thursday, 27 October 2022, 6.30 - 7.30 p.m.
Venue: ICS International Congress Center Stuttgart
Present: 118 representatives of
37 ordinary members and
32 Supporting members.

Agenda

1. Greeting,
2. Approval of the agenda,
3. Approval of the minutes of the General Meeting of 28.10.2021 in Cologne,
4. Honouring of long-standing members,
5. Report of the President Markus Achleitner on the financial years 2021 and 2022,
6. Report of the Treasurer Oliver Sternagel on the financial year 2021,
7. Report of the Speaker of the Committee of Supporting Members, Kim Adam,
8. Debate on the reports,
9. Report of the auditors Ute Sello and Annett Koza on the accounts for the financial year 2021,
10. Discussion and relief of the Board of Directors and the General Management,
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12. Consultation and resolution on the draft budget 2023,
13. Outlook for the 2023 financial year,
14. Adoption of resolutions on motions received,
15. Other.

1. Welcome

EWA President Markus Achleitner welcomed the members present on behalf of the Executive Board and the Committee of Supporting Members. He noted that the invitation to the General Meeting had been issued in due form and time and that the meeting, with representatives of 37 ordinary and 32 supporting members, was quorate.

After a round of introductions of those present, Markus Achleitner asked for a moment of silent remembrance for the late founding Managing Director of the EWA Prof. Dr. Heinz-Rico Scherrieb: "We like to remember an alert mind, a creative head and a hands-on inspirer", to whom not only the EWA but also the European leisure industry owed a lot.

2. Approval of the agenda

The agenda was adopted unanimously.

3. Approval of the minutes of the General Meeting of 28.10.2021 in Cologne

The minutes were approved unanimously.

4. Honouring of long-standing members

President Markus Achleitner, together with Vice-President Jutta Kleiber, was able to honour the following companies for their many years of membership in the EWA at the meeting:

20-year membership:

- Maximare Erlebnistherme Hamm,

25-year membership:

- Aquarena GmbH, Jettingen,
- Grünbeck Wasseraufbereitung GmbH, Höchstädt an der Donau,
- Roigk GmbH & Co. Gevelsberg,
- Weise & Partner, Bad Berka,

30-year membership:

- Laguna Badeland, Weil am Rhein.

5. Report of the President Markus Achleitner on financial years 2021 and 2022

Landesrat Markus Achleitner took the opportunity of his annual report to thank personally and also on behalf of the Board members all members of the EWA for the confidence expressed with their re-election in 2021. He was pleased with the high activity rate of the EWA members. After a long phase due to the pandemic, during which it was only possible to exchange information online, the response to the EWA Operations Day in Strassen in December 2021, the Aquanale in October 2021 and the EWA Congress in April 2022 had shown how important face-to-face meetings are. With 170 registrations, the highest number of participants ever for an EWA Congress was reached. President Achleitner thanked the Mack family of entrepreneurs, Rulantica Director Michael Kreft von Byern and the entire Europa Park team for their great hospitality.

The online seminars on current topics also proved their worth, attracting between 15 and 114 listeners. It was also due to the challenges of the present that the number of newsletters, information letters and position papers of the EWA in 2021 and 2022 clearly exceeded those of the previous years. Markus Achleitner was particularly pleased with the joint appeals and initiatives the EWA has launched with allied associations in the direction of politics. Regular surveys of the member companies formed the basis for the activities and focal points of the association's work.

Probably no one could have foreseen that at a time when all waterparks, thermal baths and spas were busy coping with the Corona crisis, a new and even greater challenge for politics, the economy and society would come our way with the attack on Ukraine and the energy crisis. He appealed to the associations of the waterpark industry to continue to stick together in the crisis and not to slacken in their joint commitment. Step-by-step plans that envisage the closure of pool companies are an advantage for politicians and do not help to strengthen the unity of the pool industry: "We can only overcome this challenge together".

In his accountability report, the President recalled the numerous initiatives of the EWA, which campaigned for waterparks and public pools with appeals to national governments and the EU Commission, with position papers and checklists. In this context, he thanked the Kannewischer Collection and the business groups Stork, monte mare and GMF, who financially supported a submission by the EWA to the German Federal Ministry of Finance on the VAT rate.

Markus Achleitner pleaded for keeping the waterparks, leisure pools and spas open even in difficult times in order to give people an opportunity for health-oriented leisure activities, sports and recreation. This is only possible if financial aid and investment programmes continue to secure the existence of public pools.

At the end of his speech, the EWA president thanked his colleagues on the board, the Committee of Supporting Members, the team at the office and all members of the EWA



who support the work of the association with their voluntary commitment and are loyal to it. The fact that there was an increase in membership even in the second major year of crisis is a clear signal of how important a strong representation of interests is for the pool and leisure industry.

6. Report of the Treasurer Oliver Sternagel on the 2021 financial year

Vice-President Oliver Sternagel, in his function as Treasurer, was able to echo the words of President Markus Achleitner and was pleased to report that the EWA, with currently 288 member companies, is more international and has more members than ever before. 148 leisure pools and spas from eight European countries and 140 suppliers and service providers from nine European and two non-European countries form a strong community of interests in the pool industry.

2021, the EWA had succeeded in obtaining EUR 72,500 from Corona aid programmes. As a result, the business year ended with a surplus of EUR 110,406, with income of EUR 424,284 and expenses of EUR 309,914. According to a decision of the Board of Directors, the surplus is to be used to expand the range of services for EWA member companies. Oliver Sternagel mentioned, for example, the intensification of lobbying, qualified Europe-wide surveys of key economic data for waterparks, the further development of a database and collection of material for member companies, and the creation of reserves for test cases as additional services that can be financed from the surplus.

7. Report of the Speaker of the Advisory Council of Supporting Members, Kim Adam

The spokesperson of the Committee of Supporting Members, Kim Adam, first reported on the successful and motivating start of the Committee in November 2021 with the B2B network meeting "The winner takes it all", in which tender procedures were examined from different sides and which found an appealing venue in the Spreewelten in Lübbenau. In the total of four Committee meetings, which took place online and as face-to-face meetings in 2022, the representatives of the supporting members in the EWA initially focused during a workshop on the overarching goals and key activities of the Committee as well as the concrete key tasks in the current legislative period. In addition to representing the interests of the supporting members vis-à-vis the board of directors and the management, the focus will also be on networking among each other and with the pool operators as well as on the integration of new members and the qualification of all supporting members. As an example, Kim Adam mentioned the B2B network meeting to be held again on 22 November 2023, which is planned in Düsseldorf and will deal with the topic of "presentation techniques" - among other things, practical exercises in a professional TV studio are planned. In her thanks to the board and the EWA office for the constructive and trustful cooperation, Kim Adam explicitly referred to the outstanding support of the association during the times of crisis and the support of the members, among other things by conducting surveys that were not only addressed to the regular members but also to the supporting members. At the end of her report, Kim Adam also thanked her committee colleagues Rouven Bartels, Jochen Bohnet, Simon Kellerhoff and Julian Liebert for their team spirit and commitment in their committee activities.

8. Debate on the reports

There were no requests to speak on the reports.

9. report on the financial statements for the financial year 2021

The auditors elected by the members, Ute Sello (Bäderlandschaft Potsdam GmbH) and Annett Koza (BBK Bad Lausicker Bauorganisations-, Betriebs- und Kur GmbH), found the



accounts to be in order. They thanked the office for its work and proposed the relief of the board and the management.

10. Debate and relief of the Board of Directors and the Management Board

The relief was given by acclamation and unanimously. President Markus Achleitner thanked the two auditors for their work.

11. Election of an auditor for the financial years 2022 and 2023

Annette Waldenburger from Maya mare GmbH & Co. KG in Halle/Saale was unanimously elected as auditor for the financial years 2022 and 2023. She will carry out the audit for the year 2022 together with Annett Koza.

12. Deliberation and resolution on the draft budget 2022

Treasurer Oliver Sternagel presented the draft budget for the 2023 financial year, which provides for income of approx. 406,500 euros and expenditure of approx. 400,000 euros. A planned surplus of approx. 6,500 euros is to be allocated to the reserves. The 2023 budget was unanimously adopted by the members.

13. Outlook for the 2023 business year

EWA Executive Director Dr Klaus Batz referred to the printed brochure with the annual programme 2023, which was presented at Interbad and will also be published in the EWA association organ Euro Amusement Professional. He promoted the two face-to-face seminars in November and December 2022. The 2023 annual programme with a series of online and face-to-face seminars is to be dedicated to the main topic of "Green Waterpark". In addition, the EWA is planning further joint lobbying activities with allied associations and support for member companies through position papers, check-lists, surveys, etc. The aim is to work together with experts and member companies on the issue of "green water parks". For example, a position paper of the EWA on the non-discriminatory treatment of guests and employees is to be developed together with experts and association members.

14. Resolutions on motions received

There were no motions for the meeting.

15. Miscellaneous

President Markus Achleitner took the occasion of the EWA Executive Director's 20 years of service to thank him and his team for their work. Together with Jutta Kleiber and Oliver Sternagel, he presented flowers and gifts to Heike Wolff, Torsten Kühne, Nils Karpe and Dr Klaus Batz. The latter took the opportunity to thank Markus Achleitner and the Executive Board as well as the Committee and all members of the EWA who support the association's work in many ways. His special thanks went to his team.

Markus Achleitner closed the meeting by thanking all the members of the EWA and wishing them well for the challenging times ahead, in which the waterparkindustry will have to assert itself and, he is firmly convinced, will do so.

Nuremberg, 2 November 2022

Dr Klaus Batz, Minutes Secretary



Budget 2024

REVENUE	Annual accounts 2022	Plan 2023	Plan 2024
Idealistic area (member support)			
Membership fees	63.800 €	64.500 €	65.000 €
Contributions extraordinary members	74.333 €	70.000 €	75.000 €
Contributions associated members	- €	- €	500 €
Other income non-material area	40.097 €	- €	- €
Total non-material income	178.231 €	134.500 €	140.500 €
Economic business operation			
Advertising Cost Allocation Domestic Members	90.451 €	85.000 €	92.250 €
Advertising Cost Allocation Members EU and Third Country	19.250 €	17.000 €	19.000 €
Sponsoring	- €	10.000 €	10.000 €
Own contribution Events 19% VAT.	116.751 €	120.000 €	145.000 €
Other own contributions without VAT	29.895 €	5.000 €	5.000 €
VAT refund and advance VAT payments	45.400 €	35.000 €	40.000 €
Other income irregular	- 550 €	- €	- €
Total income from economic business operations	301.198 €	272.000 €	311.250 €
Other operating income	59.983 €	- €	- €
Income from reversals of provisions	- €	- €	- €
Total revenue	539.411 €	406.500 €	451.750 €
OUTPUT			
Ideal area			
Management fee	- 61.690 €	- 52.877 €	- 55.793 €
Office supplies	- 1.106 €	- 1.500 €	- 1.500 €
Porto	- 1.263 €	- 1.500 €	- 1.500 €
Telephone/Internet/IT/Licenses	- 3.302 €	- 4.000 €	- 4.000 €
Other costs (EAP, travel costs, events, etc.)	- 41.430 €	- 40.000 €	- 48.000 €
Accounting costs, legal and consulting fees	- 19.171 €	- 9.000 €	- 7.200 €
Total non-material expenditure	- 127.962 €	- 108.877 €	- 117.993 €
Economic business operation			
Management fee	- 77.760 €	- 79.315 €	- 83.689 €
Translations, interpreters	- 515 €	- 1.000 €	- 1.000 €
Office supplies	- 1.694 €	- 1.500 €	- 1.600 €
Technical literature, publications	- 11.558 €	- 11.000 €	- 12.000 €
Porto	- 699 €	- 1.500 €	- 1.500 €
Telephone/Internet/IT/Licenses	- 4.105 €	- 8.000 €	- 8.000 €
Car costs	- €	- 500 €	- 500 €
Travel expenses/Board and Committee meetings	- 8.098 €	- 6.000 €	- 6.000 €
Costs Summer Meeting/Congress	- 80.385 €	- 40.000 €	- 80.000 €
Gifts, anniversaries, representation expenses	- 3.302 €	- 1.000 €	- 1.500 €
General Meeting, Dinner	- 30.722 €	- 26.400 €	- 30.000 €
Advertising costs	- 3.543 €	- 10.000 €	- 10.000 €
Costs seminars, network meetings etc.	- 11.306 €	- 40.000 €	- 20.000 €
Entertainment costs	- 1.686 €	- 3.060 €	- 2.000 €
Carry over: EXPENDITURE			
Trade fair costs	- 12.176 €	- 25.000 €	- 22.000 €
Accounting costs, legal and consulting fees	- 24.415 €	- 6.500 €	- 4.800 €
Ancillary costs for monetary transactions	- 491 €	- 600 €	- 600 €
Other (input tax, insurance, contributions, etc.)	- 46.142 €	- 30.000 €	- 40.000 €
Total expenditure on economic business operations	- 318.599 €	- 291.375 €	- 325.189 €
Total expenditure	- 446.560 €	- 400.252 €	- 443.182 €
EBITDA (OPERATING RESULT)	92.851 €	6.248 €	8.568 €
Interest and similar expenses (also relating to other periods)	- €	- €	- €
Depreciation of fixed assets	- 4.057 €	- 2.000 €	- 2.000 €
EBT (OVERALL RESULT)	88.794 €	4.248 €	6.568 €